



## Winter Entrance Matting

Winter is a messy time of the year. People enter a facility with dirty, slushy footwear, tracking in soil that is hard to clean up, and can potentially damage floor finish. Winter cleaning is costly and time-consuming, so it is to your advantage to keep as much dirt and water off your facility's floors as possible.

The best way to do this is with a proper entrance matting system. But it has to be the right mat. An entrance mat should be a filter for dirt, but cheap matting (typically the matting you get when renting) acts more like a stamp pad. Slush and soil are picked up as patrons enter, to track muddy footprints across your floor! According to Gerald Los, Consultant for Edgewood Matting Ltd., a good quality mat is what you want. Quality matting will hold between 5.5–7 litres of water per square foot.

### Winter Mat Maintenance

Tracked in snow and slush makes everything wet, and you have to keep moisture in mind when cleaning entrance matting in winter. Rather than the standard upright or canister vacuum, use an extractor or wet vacuum to pick up soil and moisture.

Mats will need to be extracted or wet/dry vacuumed more frequently due to the added water being tracked in. If you have a particularly busy facility, it may be necessary to clean your matting daily.

Depending on the facility's amenities and the type of matting, you may also be able hose off the matting when the soil is severe.

For more information on matting and care, please contact us.



## Ice Melter Tips



1. Get ice melter down as soon as a sidewalk/entrance way is cleared.
2. Do not use too much ice melter. It is costly, and over-use of ice melter can cause extra cleanup when tracked into the facility, and even damage vegetation.
3. Spread the ice melter evenly by using either a hand-held or walk-behind fertilizer spreader. If you have to spread by shovel, use a coloured product such as our Arctic Blue to keep visual track of where ice melter has been laid down.
4. If possible, place ice melter down before a big snow storm. This will aid the removal of ice and snow. If you can not get there before hand, make sure snow is removed as soon as possible, and then put down your ice melter.
5. Seal the surfaces where you will be shoveling and applying ice melter. Even though ice melter does not damage walkways, ice can.
6. Make sure that when ice melter is tracked into your facility, that it is cleaned up quickly. Ice melter can damage floor finish and look unseemly. Matting systems will help keep most ice melter off your floor surfaces.
7. Order your ice melter early, and if possible, order in bulk quantities to keep costs down to a minimum.

# SPECIALS AND SPOTLIGHTS

Prices valid from December 1, 2011 through to February 29, 2012. All used equipment sold as is, where is. All items limited quantity.

## Spotlight: Hillyard C3XP



Eliminate the hassle of restroom cleaning with the new C3XP from Hillyard. The washroom cleaner prevents cross contamination of dirt because the cleaning solution is always fresh — unlike the traditional mop and bucket, which is dipped and redipped. The C3XP also dramatically increases the speed of washroom cleaning, saving time and money. Use the C3 with our range of shower and locker room, and environmentally friendly products for an exceptional cleaning experience.

## Spotlight: Marino UltraFlex



Your facility presents you with a variety of cleaning challenges. Make sure your equipment is as flexible as you are. The Marino UltraFlex Mopping System allows you to change the configuration from a regular bucket and wringer setup for small jobs, to a bucket-in-bucket system for heavy duty jobs. Raised casters can also be added for superior ergonomics. Watch for a new microfibre mop wringer for the UltraFlex in the new-year.

## Spotlight: Advance ES4000



The Advance ES4000 ride-on extractor is a high efficiency machine that offers vastly more productivity, better equipment utilization and faster cleaning. Perform everything from daily touch ups of high traffic carpeted areas, to low-moisture cleaning, to periodic restorative extraction. The ES4000 features One-Touch™ operation for the user's complete control.

## Special: Hand Sanitizers

It's that time of year where colds and flus begin to surface. Help your patrons and employees keep germs at bay by staying stocked up on hand sanitizers.

This is not just for bathrooms! Keep sanitizer dispensers in high traffic areas to help prevent cross-contamination when people need it most.

\*For a limited time, when you order a case of sanitizer refill, get a free dispenser to help you get started.

## Special: Hard Goods and Plastic

Item	Item #	Price
Dust Mop Refill, Cotton, 60"	617190	\$24.91
Floor Squeegee, Curved, 36"	625170	\$31.87
Sponge Mop with Handle, 9"	615100	\$12.63
Gloves, Latex, Non-Powdered, Small	574326	\$9.45
Gloves, Latex, Powdered, Small	574315	\$10.39
Extension Pole, Quick-Connect, 6' - 12'	62Q770-00	\$96.71
Untouchable Square Container, Beige 16-1/2 in x 15-1/2 in x 30.9 in	534156	\$73.80
Layfield 35x50 Extra Strong Bags, 100/case	585425	\$24.99
Layfield 26x36 Extra Strong Bags, 150/case	588032	\$18.99

## Special: Used Equipment

Equipment	Item #	Price
Convertamatic 26" scrubber with deck (1823011)	332463	\$6000.00
Aquaclean 18 Extractor, comes with hard floor kit (1307736)	325372	\$1500.00
C3 Cleaning Companion with tools (300943)	325106	\$882.88
GD110 Dry Canister Vacuum (0820030478)	311535	\$279.09
Adgility Back Pack Vacuums, cord (21303 / 21304 / 22474)	316156	\$388.33
Carpetwin 16 Upright Vacuum (1387494)		\$400.00
Advac 14XP Upright Vacuum (448345)		\$50.00
ReliaVac 12 Upright Vacuum (322711)	322711	\$205.45
ReliaVac 12DC Upright Vacuum (1910390 / 1806942)	322712	\$257.00
Rabbit 19" Floor Machine, 2-speed (21219)	300510	\$650.00
Rabbit 19" Floor Machine, 2-speed (17997)	300510	\$750.00
Rabbit 19" Floor Machine, 2-speed (19767)	300510	\$1200.00



125205	Purell Hand Sanitizer, 59mL	EA \$2.54
125195-03	Purell Hand Sanitizer Foam, 1200mL (3/CS)*	CS \$97.04
125214	Purell Hand Sanitizer, 1200mL (4/CS)*	CS \$83.62



For video demonstrations a variety of equipment and products, please visit our YouTube page at:  
[www.youtube.com/user/WEGreerLtd](http://www.youtube.com/user/WEGreerLtd)

www.wegreer.com

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